

HOME BUILDERS ASSOCIATION OF JACKSON

THE METRO



WINTER 2025 VOL. 22 ISSUE 3

IN THIS ISSUE

2025 Fall Parade Best in Show, Home Show Changes, and More!

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You can get involved too!

HBAJ is always looking for enthusiastic members to serve on our committees. If you would like to serve on a committee, please contact HBAJ at (601) 362-6501.

BOARD OF DIRECTORS 2026

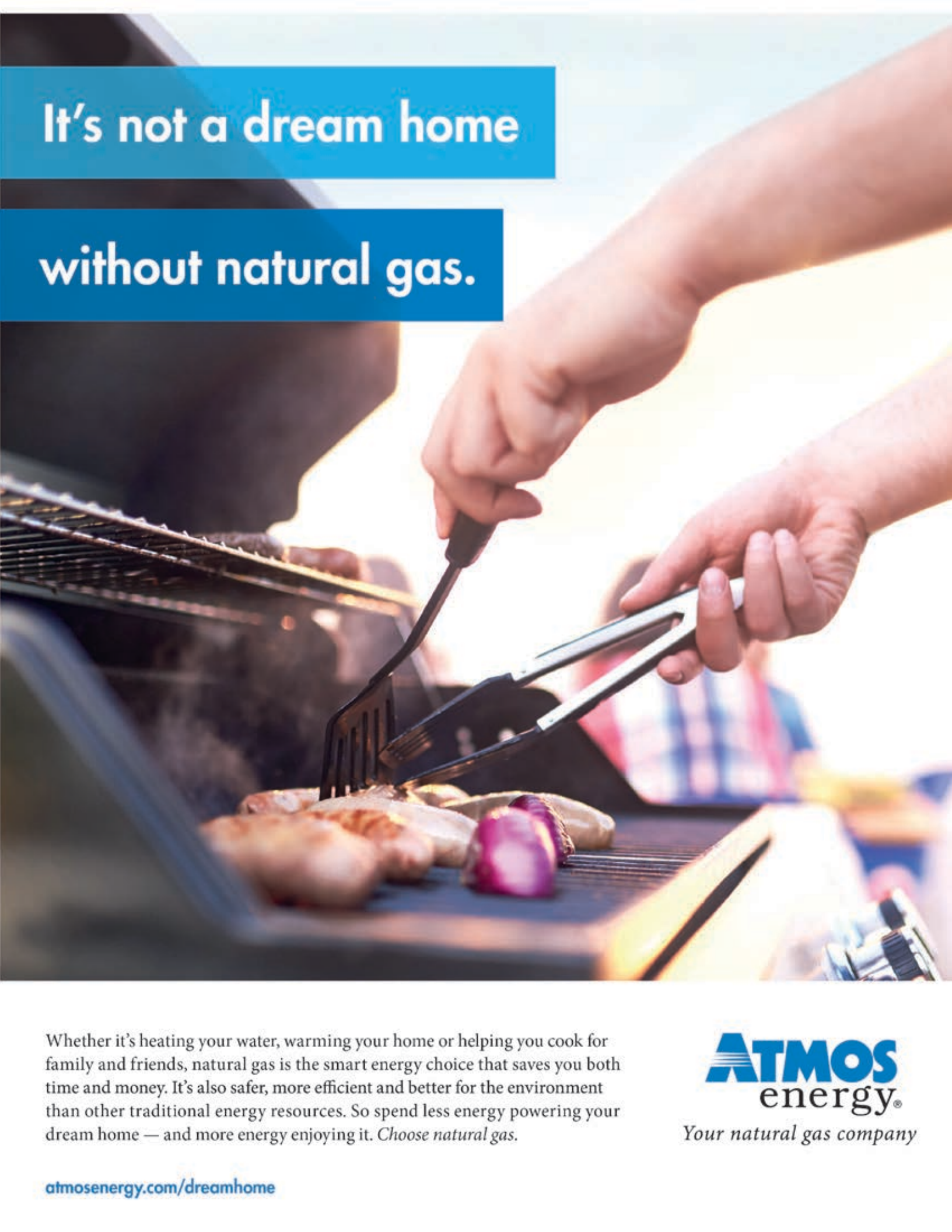
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Paul Trott
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A close-up photograph of a person's hands grilling food on a gas grill. The person is using a metal spatula and tongs to handle the food. The grill is lit, and there is a flame visible. The background is blurred, showing other people and a festive atmosphere.

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Without you, HBAJ would not be the association our members deserve.



John Granger, Bank of Yazoo
Mark Chamblee, Delta Industries
Wade Quin Skeet and Trap Shoot at Capitol Gun Club

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HBAJ STAFF

Executive Officer	Vicky Bratton
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ON THE COVER

2026 President Chip Hutchison
and his wife Jill.



HOME BUILDERS ASSOCIATION OF JACKSON

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A MESSAGE FROM

OUR PRESIDENT



Chip Hutchison
2026 HBAJ President,
Kirkland Development Inc.

I'm looking forward to a great 2026!

Thanks to my beautiful wife, Jill, for installing our officers at the Install & Awards luncheon in December. I'd also like to thank Chris Allen for his job as President this year and thanks to the rest of the 2026 EXEC Committee and the Board of Directors for the time they put in to make this Association successful. I want you to know I look forward to working with all of you.

I joined HBAJ around 1996 when I was working for a residential builder, Justin Horton, through 2004. After that, I started my own residential building company, and I continued my membership with HBAJ. I've seen a lot of changes in the building market, and, as most of you know, working for yourself, you tend to wear a lot of hats. As a result, in 2019, I felt I was at a crossroads to find a company where I could share my talent and experiences. I'm telling you this because I asked Vicky for her help with the possibility of a local building company interested in hiring me. She made a couple of phone calls to some companies that were interested in talking to me. They weren't even officially looking to

hire. She gave me contact info and the rest is history. After joining Bruce's team at Kirkland Development in 2019, Bruce encouraged me to be more involved in the Association. I want to thank Bruce for his leadership and dedication to the Association for over 20 years. This is one small example of the benefit of membership. That one conversation helped change my career for the better. There are so many other real stories that other members have shared with me that have positively influenced their business just by being a member of HBAJ.

Remember our strength is in numbers. I have seen our members show up in great attendance at city and county government meetings. When we show up, they listen, and real change happens.

Our 2026 Calendar has new events that we hope will increase participation by all. I am honored to give my time back to this association that has done so much for me and my family. I look forward to what the future holds for all of us in 2026. Thank you for your confidence in me and it's a great honor to serve you as President of HBAJ in 2026.



JANUARY

6 Tue. Key Connections
 10-15 Sat-Thur..... Membership Cruise
 22 Thur..... Poker Run / After Hours / Madison County
 27 Tue. Executive Committee – 3:30 pm
 29 Thur. Board of Directors Meeting – Noon

FEBRUARY

3 Tue. CRT – Builder Panel – Noon
 12 Thur..... Providence Sporting Clay Shoot / After Hours
 17-19 Tue-Thur..... International Builders Show
 24 Tue. Executive Committee – 3:30 pm
 26 Thur Board of Directors Meeting – Noon
 27 Fri The Home Show, MS Trade Mart – 10:00 am - 5:00 pm
 28 Sat..... The Home Show, MS Trade Mart – 10:00 am - 5:00 pm

MARCH

19 Thur..... Top Golf / After Hours
 24 Tue Executive Committee – 3:30 pm
 26 Thur EMAILED BOARD MEETING

APRIL

2 Thur..... Spring Golf / Whisper Lake
 23 Thur. Reeves Thomas Draw Down / Crawfish Boil – 6:00 pm
 28 Tue. Executive Committee – 3:30 pm
 30 Thur New Member Orientation – 11:00 am
 30 Thur Board of Directors Meeting – Noon
 * Metro Magazine Publishes

MAY

7 Thur. BBQ Progressive Cook Off / After Hours – 5:00 pm
 19 Tue. Executive Committee – 3:30 pm
 21 Tue. Board of Directors Meeting – Noon

JUNE

6-7 Sat-Sun..... Spring Parade of Homes – 1:00 – 5:00 pm
 13-14 Sat.-Sun.... Spring Parade of Homes – 1:00 – 5:00 pm
 16 Tue Executive Committee – 3:30 pm
 16 Tue After Hours – 5:00 pm
 18 Thur Board of Directors Meeting – Noon
 23-27 Tue-Sat HBAM State Convention

JULY

14 Tue CRT – Noon
 23 Thur..... Family Event / Trustmark Park / Mud Monsters Game – 6:00 pm
 28 Tue Nominating Committee – 2:30 pm
 28 Tue. Executive Committee – 3:30 pm
 30 Thur..... EMAILED BOARD MEETING

AUGUST

11 Tue Key Connections
 25 Tue Executive Committee – 3:30 pm
 25 Tue After Hours – 5:00 pm
 27 Thur New Member Orientation – 11:00 am
 27 Thur Board of Directors Meeting – Noon
 *Metro Magazine People Edition Publishes

SEPTEMBER

17 Thur Fall Golf / Lake Caroline
 24 Thur Poker Run / After Hours / Rankin County
 29 Tue Executive Committee / Planning Meeting – 3:30 pm
 1 Thur EMAILED BOARD MEETING

OCTOBER

TBD Membership Fishing Trip, Woodland Plantation, LA
 6 Tue CRT – Noon – HBAJ
 17-18 Sat-Sun Fall Parade of Homes – 1:00 – 5:00 pm
 24-25 Sat-Sun Fall Parade of Homes – 1:00 – 5:00 pm
 27 Tue Executive Committee – 3:30 pm
 27 Tue After Hours – 5:00 pm
 29 Thur Board of Directors Meeting – Noon

NOVEMBER

12 Thur..... Wade Quin Skeet Shoot – Scheduled Times – Capitol Gun Club
 17 Tue Executive Committee – 3:30 pm
 17 Tue After Hours – 5:00 pm
 19 Thur New Member Orientation – 11:00 am
 19 Thur November / December Board of Directors Meeting – Noon

DECEMBER

1 Tue Christmas Party / Band Event – 6:00 pm
 10 Thur..... Installation of Officers / Awards – Noon

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** All dates and times are subject to change **

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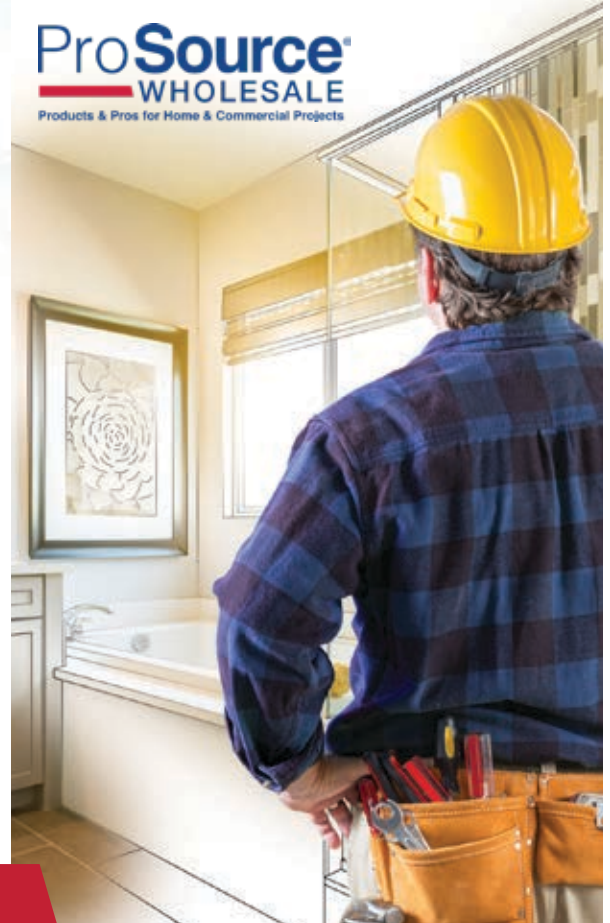
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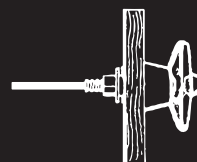
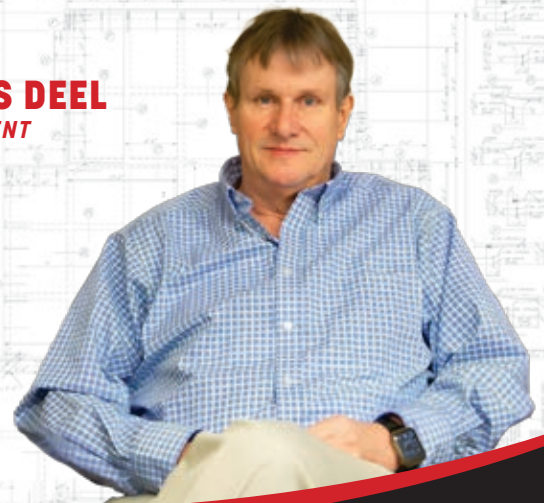
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HBAJ'S CORN HOLE TOURNAMENT was held on May 8 at The Town of Lost Rabbit. Participants enjoyed friendly competition while networking with colleagues, creating a fun and energetic atmosphere throughout the event. Afterwards, our members gathered for after hours at the Rabbit Hole for a relaxed and enjoyable evening.



1ST PLACE

Christopher Scott Brown and Gary Prestage



2ND PLACE

Neil Franklin and Bobby Brown



3RD PLACE

Alan Wall and Jay Wadford



Dale Pruitt and Shelton Powers



Wint McGee and Alan Wall



Matt McDonald, Watt Whatley, Paula Whatley, Ben Lindsey, and Billy Ray



Alex Pope and Jhaimee Bullock



Maddie Grace Hull, Candace Cagle, Cindy Williams, Wendy Way, & Tina Robertson



Tina and Randy Robertson



Gary Prestige and Nick Gullette



Paula Whatley



Willie Alexander, Wendy Way and Richard Lee Sims





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Tripp Spruill, The Insurance Center of Flowood; John Granger, Bank of Yazoo; and Stephanie Cummins, Front Gate Realty were the speakers for our last CRT of the year. They spoke with our members about banking, insurance, and real estate in today's market. Very informative event to close out the year!



Kevin Troyer (Arrow Remodeling), Tripp Spruill (The Insurance Center of Flowood), John Granger (Bank of Yazoo) and Stephanie Cummins (Front Gate Realty)



Tripp Spruill



Nick Gullette and Dale Pruitt (MS Homes)

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KEY CONNECTIONS

SPEED MEETING FOR BUSINESSES

On August 14, our last Key Connections of the year was held. Key Connections is a great way to connect and conduct business with others. We look forward to hosting two more Key Connections for 2026, with our next event scheduled for January 6!



Sonia Cross and Mesia Crews (Liberty Federal Credit Union) and J.R. Crowell (Steady Home Maintenance)



Joel Harris, IKON Homes



Rick Turner (R.E. Turner Construction) and Cross Country Mortgage



E.G. Capobianco (Maloney Overhead Door)



Bobby Tebo (Innovative Soil Solutions) and Gary Lyles (Lyles Construction Company)



Kathryn Moss and Jake Manning (MS Smart Homes) and Deford Walker (Southern Heritage Construction)



Dale Pruitt (MS Homes)



Josh Laxer (Rolling Suds) and Kevin Troyer (Arrow Remodeling)



Koala Insulation



Rick Turner (R.E. Turner Construction) and Brad Benton (Cadence Bank)



Hilary Reese (Lakeshore Homes)



Dylan Bryan (Heart of the South Homes)



84 Lumber

A WALK THROUGH THE FALL PARADE OF HOMES BEST IN SHOW

517 Central Circle, Southern Heritage Construction



Every year, the *Fall Parade of Homes* showcases the best our builders have to offer—but every now and then, a home comes along that just feels special. That was the overwhelming reaction to 517 Central Circle in the gated Les Maisons community of Flowood. It didn't just win Best in Show—it won people over the moment they stepped inside.

Set on a peaceful 1-acre lot that backs up to trees, the home greets you with brick exterior charm, wood accents, warm wood front doors, and classic copper lanterns. The circular driveway and extra parking pad by the three-car

garage make everyday coming and going smooth and easy. Even the neighborhood's signature LM mailbox emblem adds to the sense of place.

But what made Parade visitors linger—and linger—they told us, was how comfortable this home felt. High-end? Absolutely. But also easygoing, warm, and thoughtfully designed for real life.

A Floor Plan That Makes Sense

The home's 3,045 square feet are arranged in a smart, relaxed split plan. The guest suite, office area, and a handy

drop-off zone sit on one side—perfect for visitors, work-from-home needs, backpacks, or just life. The office has plenty of cabinets, drawers, seating, and a storage closet, making it as functional as it is tucked away.

On the opposite side, the primary suite and additional bedrooms feel private and calm, creating a nice separation without ever feeling closed off.

The Kitchen Everyone Talked About

If the home had a star of the show, it was no doubt the kitchen—and people couldn't stop talking about it. It's beautiful, yes, but also inviting and incredibly usable.

The huge island that seats seven practically begs for Saturday morning pancakes or friends gathered around during game day. Toe-kick lighting adds a soft glow at night, while the lineup of appliances is both impressive and practical: a Forno drawer microwave, Forno double oven, and a Frigidaire commercial-sized refrigerator with Even Temp and dual ice drawers.

Storage is everywhere—drawers, cabinets, shelves—and the farmhouse sink anchors the space with timeless charm. A favorite detail among Parade visitors was the large picture window overlooking the back patio, letting in beautiful natural light and creating a peaceful backdrop for everyday living.

Just off the kitchen, the butler's pantry is a dream for anyone who loves to cook or entertain. With its own sink, counter space, extra storage, an ice maker, and even a spice drawer, it's perfectly set up for prep work. The direct door to the back patio means grilling nights are simple and efficient—no extra steps or juggling dishes.

Relaxed Living Spaces That Still Feel Special

The family room is wide open, comfortable, and bright, with a floor-to-ceiling whitewashed brick fireplace and a clean wood mantle. Overhead, the coffered painted ceiling adds just enough architectural detail without feeling formal. The big windows



along the back pull in the view of the patio and outdoor fireplace, giving the whole room an easy, inviting feel.

The laundry room—complete with sink, storage, and hanging bars—feels like a space designed to make everyday tasks a little easier.

A Primary Suite Made to Unwind

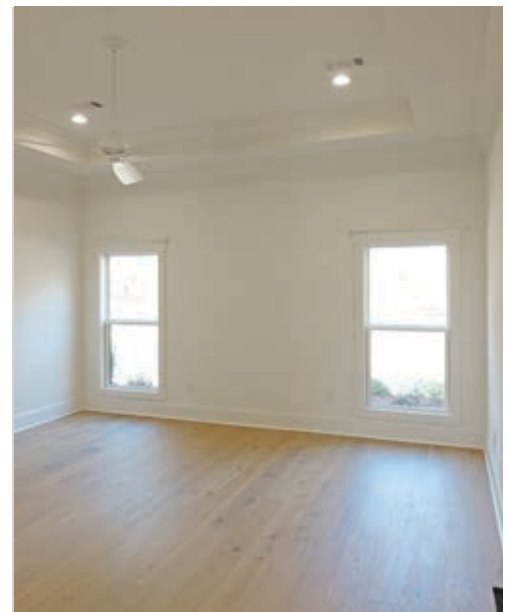
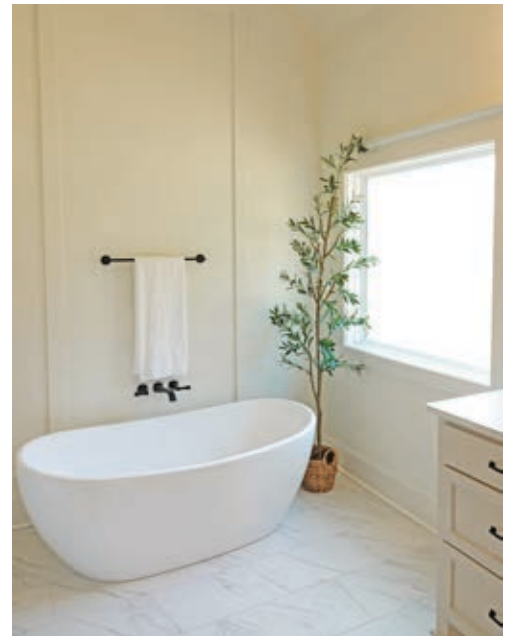
The primary suite continues the theme: luxurious but not flashy, spacious but cozy. The shared shower is a standout, featuring one rain head and two additional shower heads with independent sides. Each person gets their own sink and closet, and one side includes a standalone soaking tub—a quiet retreat tucked inside a home that already feels peaceful.

The Back Porch Everyone Wanted to Take Home

The back patio is one of the home's most-loved features. With stained wood columns, a fireplace, and ample room to relax or entertain, it's a true extension of the living space. Whether it's a morning coffee spot or a gathering place after work, the space feels comfortable and connected to the natural privacy of the wooded lot.

Luxury That Lives Easy

Priced at \$819,900, 517 Central Circle blends craftsmanship and comfort in a way that made Parade attendees stop, smile, and say, "I could live here." It's beautiful, thoughtful, and effortlessly livable—everything you'd hope for in a Best in Show home.





GOLF OUTING

HBAJ'S FALL GOLF OUTING took place in September at Lake Caroline. Many people showed and participated in the event, sharing laughs and building connections throughout the rounds. The weather might've been hot, but that didn't stop our teams from having a blast!



1ST PLACE

Welch Law Firm Team - Steven Odom, William Welch, Alex Kelly, and Anthony Thompson



Hole Sponsor - MS Smart Homes



Delta Industries - Aidan Bradford, Jeff Burge, and Kevin Lofton



2ND PLACE

Renfrow Decorative Center Team

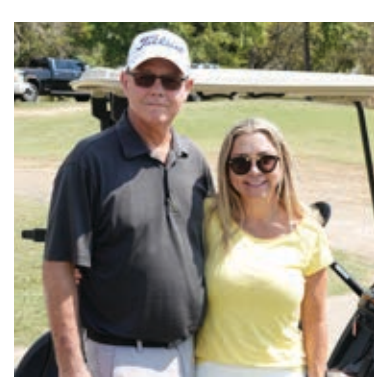


3RD PLACE

Elite Windows Team



PriorityOne Team - Cody Berry and Alex Alexander



Randy Robertson and Wendy Way



CLOSEST TO THE PIN

Jake Jones and Chip Thomas (not pictured)



LONGEST DRIVE

Alex Chepkevich



Lavellee Electric Team



MMC Materials Team - Seth Hood, Ben Lindsey, John Michael Rainey, and Matt McDonald



Old South Brick Team - Johnny Toler, Mickey Parker, Randy Robertson, and Terry Williams



Tri-County Roofing Team - Chris Allen, Harrison Bounds, Derek Tortorich, and Alex Riser



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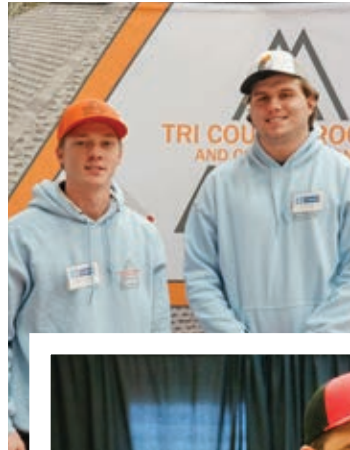
SUB-ZERO

COVE

BIG CHANGES FOR THE HOME SHOW



by Michael Jacobs
Ridgeland Specialty Hardware
& The Home Show Chairman



After The Home Show last year, we were charged by Chris Allen (2025 HBAJ President) and the Board of Directors, to make the show better than ever. Our committee began meeting to discuss all possible actions that could be taken to improve the show. I'd like to share those changes.

First, after hosting the show at Clyde Muse for the last few years, our exhibitors shared an interest in moving the show back to the MS Trade Mart. That has been secured and the show will take place on Friday, February 27th and Saturday, February 28th. That is also another change taking place, Friday and Saturday opening excluding Sunday. Again, listening to our exhibitors helped in making that decision.

The committee and HBAJ's Board of Directors approved the decision to invest in a celebrity appearance. This would be expensive, but hopefully, well worth the investment, in increasing attendance at the show. Ty Pennington, actor/personality/television celebrity for *Extreme Makeover: Home Edition*, as well as *Trading Spaces*, along with other DIY shows and publications, has accepted our contract for his appearance during our show. There

are plans for a ticketed event on Friday evening, as well as his appearance and Q&A session during the show on Saturday.

Also, in addition to the changes mentioned above, we are planning on having local experts speak on various topics related to home building, interior design and remodeling. We are working on that line-up now and will have the schedule in home show promotions.

So far, the changes have resulted in increased exhibitor booth sales. There is a limited number of booths available. If your company is interested in exhibiting on the show, reach out to the HBAJ office for availability.

We are excited to unveil these improvements to the show. We need all members to support the show by exhibiting or attending. It's been a pleasure to make positive changes to the show and I appreciate the entire home show committee for their time working on the show since last March.

See you there!

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2025 SKEET & TRAP

Our annual **WADE QUIN SKEET AND TRAP SHOOT** occurred November 12 at the Capitol Gun Club. It was a beautiful day for our members and guests to enjoy. Thank you to those who participated and to our sponsors for creating such a memorable event!



1st Place Lavallee Team | Top Shooter - Story Moller



2nd Place Cadence Bank Team - John Polles, Todd Seymour, Andy Barksdale, & Scott Shoemaker



Chip Hutchison and Baker Kirkland



MMC Materials Team - Clayton Salmons, Jeff Salmons, Ben Lindsey, & Matt McDonald



David Glass & Mirror Team



Bobby Tebo, Candace Broussard and Jeff Salmons



BankPlus Team - Chad Boarman, Nick Meeks, DeFord Walker, & Hunter Matherne



PriorityOne Bank Team



Kevin Lofton



Carl Sandberg





HOME BUILDERS ASSOCIATION OF JACKSON

Christmas Party at the Velvet

To celebrate the year, HBAJ members and guests attended our annual Christmas Party, which was held at the Lost Rabbit's newest venue - the Velvet. T.J. Burnham and the Halfway Home Band performed for the evening, resulting in a lively crowd and happy spirits. What a great turn out!



Bobby and Stacy Tebo,
Drake Davis, and Chris Allen



Mark Chamblee, Nick Thomas, and Watt Whatley



Kim Jent and Perry Rigby



John Granger and Kevin Lloyd



Mesia Crews (Liberty FCU), Alexander Lilley (Triple A Cooper)
Sean Farmer (Origin Bank), Sonia Cross (Liberty FCU),
and David Welch (Liberty FCU)



Carl and Emily Sandberg with Jhaimee Bullock



Jake Manning and Emily Clayton



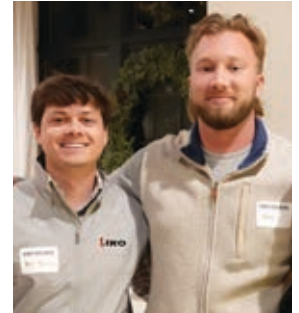
Nick and Ranae' Gullette,
Laura and Conner Brown



April and J.R. Crowell, Harrison and Lindsey Bounds



Beau Brady, Joey Hull,
Drake and Hadley Davis



Win Patrick and Dalen Pierce



Chris Smith and Jeff Salmons



Kevin Lofton, Charlsie Estess, and Amy and DeFord Walker



EXPERIENCE IS THE DIFFERENCE:

Maloney Overhead Door Brings Trusted Service to the Jackson Market



E.G. CAPOBIANCO

For more than 60 years, Maloney Overhead Door has built a strong reputation across North Mississippi for quality workmanship, dependable service, and

a commitment to doing business with integrity. In early 2025, the family-owned company expanded into the Jackson market, bringing decades of experience and a customer-first philosophy rooted in their motto, "Experience is the Difference." Known for skilled technicians and excellent customer service, Maloney Overhead Door has earned the trust of builders and homeowners alike.

Now serving the Jackson area as a premier provider of overhead doors, operators, and repair services, Maloney Overhead Door is known for its quick response times—

often answering service calls within 24 hours. As colder weather approaches, the team sees increased demand for repairs, particularly for springs. On the design side, customers are gravitating toward modern garage doors with bold colors, clean lines, and materials like glass and steel. No matter the style or scope, the team works closely with clients to bring their vision to life.

The Jackson team—E.G. Capobianco (Sales), Danny Pierce (Operations Manager), and Noah Givens (Service Technician)—handles everything from estimates and design to service

and installation, with full support from the company's Tupelo staff. Customers consistently praise the professionalism, punctuality, and friendly attitude of the Maloney Overhead Door team. Builders should know whether the project is a simple repair or a new four-car garage installation, Maloney Overhead Door can handle it all—and always offers free estimates.



HBAJ'S REMODELER'S COMMITTEE celebrate with a Christmas Party at Steady Home Maintenance warehouse. Pictured above are J.D. and Tass Carroll, Chris and Whitney Allen, J.R. and April Crowell, Kevin Troyer, Lindsey and Harrison Bounds.



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- Citizens National Bank
- Climate Masters
- Constress
- Cowboy Maloney's Electric City
- Elcon Electrical Contractors
- Exit New Door Realty
- Ferguson Bath, Kitchen & Lighting Gallery
- First Bank
- H.D. Lang & Associates
- Interior/Exterior Building Products
- Lakeside Moulding
- Leo's Painting
- MMC Materials
- Miller Lumber
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INSTALLATION OF OFFICERS & AWARDS



On December 11, members gathered for lunch to witness HBAJ's Installation of 2026 Officers. Many members were recognized with awards for their volunteerism.



Chip Hutchison with wife Jill and daughter Londin



J.R. Crowell, Nick Gullette, Chris Allen, Gary Lyles, and Harrison Bounds
Steady Home Maintenance, MS Homes, CA Construction,
Lyles Construction Company, Tri-County Roofing



Wendy Way, Candace Cagle,
and Mesia Crews



Great crowd!



Jill Hutchison swearing in Chip Hutchison as 2026 HBAJ President



2026 Associate Vice President
J.R. Crowell, Steady Home Maintenance
Matt McDonald, MMC Materials



Lee Davis
84 Lumber



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MEMBER SPOTLIGHT:

SRS BUILDING PRODUCTS

At SRS Building Products, the philosophy is simple and intentional: **Make Money, Have Fun, Give Back.** That mindset guides everything the team does—from day-to-day operations to long-term relationships with builders and the community. By consistently going above and beyond on every job, SRS has built a reputation for service that sets them apart in a competitive market. Their focus on being trusted advisors—not just suppliers—has helped customers grow their businesses while strengthening partnerships across the industry.

The past two years have marked a period of significant growth and transformation for the company. Formerly known as Advanced Building Products, SRS has undergone a major rebrand while also being acquired by Home Depot, a move that has brought expanded resources and a strong competitive edge. Additionally, the acquisition of GMS has positioned SRS as a full-service drywall provider, further enhancing its ability to serve builders efficiently. Looking ahead to 2026, the company plans to introduce new products and services that will continue to add value to the homebuilding community.

Currently, roofing—both residential and commercial—remains the company's strongest and most in-demand offering. At the same time, SRS is actively expanding into the siding and drywall markets to better meet the evolving needs of builders. Customers consistently point to the company's reliability, service-driven approach, and commitment to partnership as reasons they continue to choose SRS. The goal is always the same: provide excellent service, deliver quality products, and be an extension of each builder's team.

Behind that success is a highly driven staff committed to teamwork and excellence. With clear expectations and a culture that encourages everyone to exceed the standard, the SRS team performs at a high level every day. As an engaged HBA member, SRS looks forward to participating in HBA events in 2026, building new relationships, and strengthening existing ones—continuing their commitment to both the industry and the community they serve.



SRS Building Products Team - Sam Madden, Dalen Pierce, Josh Romig, and Kevin Herring



Win Patrick, Dalen Pierce, and Wendy Way



Dalen Pierce, SRS Building Products
Dale Pruitt, MS Homes

COMPANY SPOTLIGHT: AVS FLOORING



**Dependable.
Competitive.
Easy to Work With.**

In a business where schedules are tight and expectations are high, AVS Flooring has built its reputation around keeping things simple—and reliable. Their philosophy is straightforward: be dependable, be competitive, and be easy to do business with. For builders and contractors, that means quality flooring products that are stocked, fairly priced, and backed by responsive, local service. No surprises, no unnecessary delays—just consistency. That approach has paid off, helping AVS Flooring earn

long-term relationships and steady growth in a crowded and competitive market.

What really sets AVS apart is how intentionally their operation is designed around builders' needs. Their warehouse and showroom strike a balance between efficiency and a clean, easy selection process for homeowners. High-demand products are kept in stock, and materials are delivered directly to jobsites—saving time, reducing coordination headaches, and helping projects stay on schedule. Builders appreciate that AVS understands how important timelines are, and homeowners enjoy working with a local company that keeps things clear and uncomplicated.

When it comes to products, Luxury Vinyl Plank (LVP) continues to lead the way. Its durability, water resistance, and overall value make it a go-to choice across Mississippi homes. AVS Flooring is seeing strong demand for neutral wood tones, wider planks, and realistic textures that fit seamlessly into both modern and traditional designs. Cost-effective hardwood alternatives and flooring suited for rentals and high-traffic areas are also top sellers, giving builders flexible options for a wide range of projects.

Behind it all is a hands-on, experienced team that understands the importance of accuracy, communication,

and follow-through. From sales and warehouse operations to logistics and customer support, everyone at AVS Flooring plays a role in keeping projects moving smoothly from start to finish. They don't just sell flooring—they help builders succeed.

Locally owned and Mississippi-based, AVS Flooring is proud to invest in inventory, service, and delivery solutions that make life easier for builders, contractors, and homeowners alike. For HBA members looking for a true partner—not just a supplier—AVS Flooring delivers where it counts.



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