



WHAT TO LOOK FOR IN THIS ISSUE

Pictures Of Our Members | Articles About Our Members | Builder Member of the Year 2020 Associate Member of the Year 2020 | Big Spike Member of the Year 2020 | How To Get the Most Out of Membership

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HOME BUILDERS

195 Charmant Drive, Ridgeland, MS 39157 601.362.6501 | hbajackson.com



STEVEN BAILEY & ACE

If you see Steven you probably will see Ace too. These two go everywhere together. For all we know Ace is the master mind behind Grace Properties.



ven Bailey | Grace Properties

TODD CARTER & DUTCH

Todd and Dutch love to go duck hunting. Dutch is a serious duck hunter though. In fact he was so focused he didn't even smile for this picture.

Todd Carter | Cedarstone Construction



DEFORD WALKER & EMILY

DeFord and Emily out on another dove hunt. Emily visited us at the office in February and she had so much fun exploring. I think she's ready to join the Association if Vicky keeps giving her treats.

DeFord Walker | Southern Heritage Construction

JASON MCNEEL & BRIT

Jason and Brit are two peas in a pod. Brit loves to go on adventures with his buddy Jason, just like the one in this picture. Here they went to a dove hunt together.

Jason McNeel | Canton Concrete

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SUSAN HOGUE SHEBA & ADDIE Susan and her dogs, Sheba & Addie, out in the sun enjoying life. These two doggos could be in a magazine they're so cute. Oh wait... Haha

SHANNON HAHN & GOLDIE

Shannon has an eye for design. Just look at her homes she builds. So it makes sense that her pup Goldie would match the furniture.





Shannon Hahn | J & N Builders,



Steve and Pepper are two of a kind. Pepper loves to give kisses. It's that or she thought there might have been some leftover lunch in Steve's mustache.

eve Houck | Kirkland Development, Inc

HELMUT MUNDT RAINER, T-BOY & PENNY

Helmut is a big dog person. Why else would he have three dogs living with him. There's no "risk" when it comes to small children either. These pups are too sweet.

Helmut Mundt | HBA Builders Risk Program

Amy & DeFord Walker Southern Heritage Construction

WALKER FAMILY VACATION

DeFord, his wife Amy and their children went skiing in Deer Valley for Spring Break. No better way to social distance from someone than skiing down a hill at 20+ mph.

ALLEN MOTOR SPEEDWAY

Chris Allen and his family went to the Texas Motor Speedway in October. If you saw Chris yelling pretty loud like he couldn't hear around October, now you know why.

adida

Chris Allen | CA Construction

Shannon Hahn | J & N Builders, Inc.

JODIE & DE'DEE MORGAN

Jodie and De'Dee love to travel. Here they took an Alaskan cruise. Most people like to cruise in the warm weather, but if there are sights to see the Morgan's will be there.



SHANNON, KEVIN & ADDIE HAHN

Vacations to the beach are always a go to. They get even better when you have a nice sunset family photo to remember them by. Just ask Shannon and her family. #Memories

Jodie Morgan | Jodie Morgan Construction

WHAT A CATCH CASEY & SHANE

Casey Earnest and Shane McLendon and their wives went out on the open seas and caught a whopper of fish. That's definitely one "Wicked Tuna".

MEMBER TRACKS

Casey Earnest | ACE Financial Services, Inc Shane McLendon | Shane McLendon Builders

STEPHANIE & WALLY CUMMINS

Stephanie and Wally made their way out to Asheville, North Carolina and visited the Biltmore Estates. Unfortunately the owners didn't need a Realtor or appraisal.

Wally Cummins | Cummins Realty & Appraisals Stephanie Cummins | Front Gate Realty

Hunter and his wife Avery love to go sight seeing when they go on vacation. When you see a beautiful waterfall you have to take a selfie. It might just end up in a magazine.

Hunter Lee | Iberia Bank

Les Battles & Cheryl Battles | Generator Technologies, LLC

LES, CHERYL & HILLARY BATTLES

Nothing beats a family trip to Florida for a day at the beach. Just ask the Battles next time you see them. Looks like it was a great trip.

Susan Hogue | Stages MS Magazine

SUSAN HOGUE SKYDIVING

Did you know that Susan likes to jump out of perfectly good airplanes? I bet the views were incredible. Next time you see her maybe you should ask her about it.

LEWIS DEEL THE REFEREE

Lewis Deel | Constress, Inc

Did you know that Lewis has been a High School Ref for years? You can see him running up and down the field on Friday nights.

HOBBIES THAT MIGHT SURPRISE YOU

ALEX ROSS IS A SECRET ROCKSTAR

Did you know that Alex plays the guitar? Heres a picture from one of the gigs he's played. By the look of this pic, he belongs in a 80's movie about a rockstar.

MIKE GRAY OUT FARMING

Did you know that Mike owns a farm? When he's not at ProSource you'll probably find him out working the field. Oh! Mike Gray has a farm, E-I-E-I-O.

Mike Gray | Pro<mark>Sour</mark>ce





Terry Hughes | Hughes Builders, Inc

MICHAEL BISHOP THE PILOT

Did you know Michael can fly? He owns a plane and takes his family up all the time. Probably should keep Susan Hogue away from him since she likes to jump out of planes.

> > J

Michael Bishop | Hub Internation



BROOKS STRENGTH LIKES GOING FAST

AMERICAN

RISE AL

5 995

Did you know that Brooks races cars? He's actually pretty good and he has the trophies to prove it. Just look at that crown. He just won the highest paying modified races in the country when this photo was taken.

TERRY HUGHES THE CHAMPION

Did you know that Terry does car shows? Just look at that beautiful car. No wonder he has won awards for it. Wonder if he would let us take it for a spin.

LAUREN HARRIS THE ARTIST

Did you know that Lauren is a painter? She has a great eye when it comes to art and design. I bet that comes in handy with her job.

Lauren Harris | LRH Design Co.

JAMES SWANNER THE ELK KING

James Swanner | AmFed

James went elk hunting in Colorado back in October. He might be from the warmth of the South but that didn't stop him from bagging this monster.

CARL SANDBERG FISHERMAN

Carl is a avid fisher. He loves it so much he got his sons interested in it as well. He even helped them get the fishing team started at Madison Central.

Carl Sandberg | 3S Homes

David Turner | David Turr





DUCK COMMANDER

Richard Lee may not have the Duck Dynasty beard but he knows how to get those ducks. He bagged 10 on this hunt. I'm sure that was just to start.

DAVID TURNER THE ANGLER

David is a true angler. When he isn't building beautiful homes, you can find him at some river or lake relaxing and catching fish just like this one.

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Jeff Sullivan Mid Mississippi Heating & A/C





n & Su OU **FISHING TR** P

Wade & Janie Quin went on a fishing trip with Jeff Sullivan. Sure looks like the fish were biting out there.







TURKEY SLAYER

Ross is so good he got these two turkeys with one shot. We don't know that for sure but we bet he'll probably agree with us anyway.

TE RRY REEVES ELK HUNTING

Terry is avid sportsman. He likes to hunt all sorts of game. The elk he got here is impressive. I wouldn't want to mess with those antlers.

Terry Reeves |Climate Masters



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FROM THE LONESTAR TO THE 'SIP A LOOK AT HOW OUR NEWEST MEMBER CAN SAVE YOU MONEY

What is Soil stabilization and is there finally a solution for highly active and moisture sensitive clay? Each year swelling or shrinking soils inflict over \$2 billion in damages to houses, buildings, roads, and other structures; more than twice the damage from floods, hurricanes, and tornadoes, combined! TX Prochemical offers an affordable alternative to installation of piers or removing and replacing soil with select fill and we're expanding our services to the great state of Mississippi! The practices above are somewhat still considered a standard method with many builders however these also prove to be expensive and based on site conditions can be very time consuming.

Texas ProChemical Soil Stabilization (TPCSS) was the first in Electro-Chemical Soil Injection that is used to replace the methods referenced above by use of hydraulic tractor injection and ProChem Stabilizer. Our Process utilizing specially designed high-pressure pumps and injections masts, TPCSS can inject highly active clays to a depth of 15 feet and achieve an overall potential vertical rise in the injected zone of an overall 1% swell of movement. On building pads whereas the geotechnical engineer has recommended excavation and replacement of on-site material with four to six feet of select fill, TPCSS can reduce that cost by approximately 40% (site conditions may affect the overall percentage).

ProChem Stabilizer controls the moisture content of clay and other fine-grained soils, which increases the support value and reduces the tendency to shrink and swell. As a proven stabilization compound, it has been used in thousands of applications not only in Texas but nationwide for stabilization of subdivisions, commercial properties, and government facilities. ProChem Stabilizer underwent a two-year laboratory evaluation at the University of Texas, Arlington Engineering Department where soil samples of untreated and treated soils were tested for pH test, standard proctor test, and D1 swell test for comparison. The Science, ProChem Stabilizer works by changing a soil's basic electrochemical nature, which inhibits its ability to associate with water. In Untreated soils, clay platelets have a negative charge that attracts and bonds with positively charged water molecules. ProChem Stabilizer has a far stronger positive charge than water and replaces the water bonded to

So, what does this really mean, what are the Advantages? Efficiency, large areas with accurate water flow can be treated in as little as a single day. Economical, product and installation costs are a fraction of other timely methods. Increase Load Capacity & Sheer Strength, the ion exchange transforms and increases the unconfined compressive strength of the soil. Reduces Maintenance Costs, because base and sub-base failures are virtually eliminated. Permanent, ion exchange characteristics outlast lime and are considered permanent by many soil engineers. ProChem Stabilizer is Non-Toxic, Non-Flammable, Non-Corrosive when used as directed. Reduces Frost Heave and Damage, treated soils shed water, almost eliminating any swell from rain, flooding, or frozen moisture.

TX ProChemical Soil Stabilization, Inc. has served the great state of Texas for many years, however our application processes are known in Oklahoma, Arizona, and Louisiana, and we hold a U.S. Patent for our process. We are proud sponsors of several support groups for veterans, police, and children's charities and we look forward to working with our hospitable neighbors to the southeast!

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Casey joined HBAJ in January following the Home Show. He and his family are excited to get to work with our builders by bringing this innovative product over from Texas. Casey is an avid hunter and also plays the guitar at local bars and restaurants. He played for us at our March After Hours at The Station.

Texas Prochemical LEARN MORE AT

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JOHN MICHAEL

John Michael Rainey | Tailored South Homes



2020 BUILDER MEMBER OF THE YEAR

BUILDING HBAJ A FUTURE

Every year, HBAJ officers and members select one builder that goes above and beyond by helping the Association. Obviously 2020 was a very unique year that had many challenges in communication and changed every event that had been scheduled for the year. John Michael lead the Association by immediately reaching out to local city and county building offices to ensure that construction would continue, even if it meant that home builders needed to change the way business is usually done. The response from city and county officials was positive and many conversations were held in continuing construction during an unprecedented time. John Michael was and continues to be exemplary in representing HBAJ and certainly deserved the recognition for Builder of the Year 2020.

John Michael has served the Association in many different capacities over the years. He earned Big Spike Member of the Year in 2015 and 2016 by bringing in the most new members of anyone in HBAJ. He's chaired the Membership Committee and served on the Membership Recruitment teams for the last 5 years, served on the Board of Directors and has served as an officer of HBAJ from Builder Vice President to currently Past President. Most recently, JM has earned Builder of the Year at the state level for 2020. John Michael is currently building and developing mostly in Madison County.

Personally, John Michael just recently completed building his first personal home in Caroline. JM married Currie Fletcher in June of 2019. Currie works at the University of Mississippi Medical Center as a DFT, Doctorate Physical Therapist. They enjoy all types of outdoor activities together including boating and kayaking, which makes the Caroline neighborhood a perfect place for their home. When asked, John Michael and Currie share that their favorite area in their new home is the kitchen, where it serves as the heart of their home, entertaining with the latest in a culinary experience, including Thermador appliances from Cowboy's Kitchens, details of 200 year old wood beam accents, granite counters throughout the home from ProSource and sanded pine finished floors. John Michael is the personal chef of the family and his favorites are French-inspired courses.

You'll find their three year old Golden Doodle, Murphy, in a photo featured within these pages. Murphy's personality definitely keeps JM and Currie entertained!











2020 ASSOCIATE MEMBER OF THE YEAR

THE FUTURE LOOKS BRIGHT

Matt McDonald with MMC Materials has been named HBAJ's 2020 Associate Member of the Year. Matt has worked with MMC for over thirty years and has been involved with the Association for many years. Matt works as a sales person for MMC and handes customer service for our home builder companies. MMC Materials has been a Foundation Sponsor for the last several years, which the company commits to spending over \$10,000 annually for sponsorships, ads and promotion. MMC Materials is also a member of ABC Mississippi, MS Concrete Association, as well as national affiliates of these associations. Matt works with these groups as well as being an integral part of the HBAJ family.

Matt was appointed to HBAJ's Board of Directors in 2019 and will serve a 3 year term. More importantly, he also serves on the Board of Directors for the non-profit organization, Stop SMA, which serves to find a cure for spinal muscular atrophy, the number one genetic cause of death for infants. The disease weakens the muscles, making it difficult or, in most cases, impossible for a person with SMA to move around and do routine physical tasks. People with SMA may be able to stand when they were young, but few ever possess the ability to walk. And for those that do, the ability is short lived.

"JUST BE ACTIVE IN THE

ASSOCIATION, YOU'LL SEE A DIFFERENCE." - MATT MCDONALD

Matt is a personable, kind, generous person who is very active in HBAJ. He chooses to be behind the scenes as much as possible, but is certainly noticed for his willingness to help and support at every Home Builder event. He has given the Association countless volunteer hours over the years and has gone above and beyond by his commitment to the Association.

On any given day, you'll see Matt on a job site supporting construction projects with MMC and local home builders. His ability to handle customer concerns and coordinate projects successfully makes him a great employee for MMC.

DEFORD WALL K

OUR 3X BIG SPIKE MEMBER

We're proud of DeFord Walker for his tenacity in bringing in new members to the Association! He joined Home Builders Association of Jackson in 2010 and has gotten involved in the Association since Day 1. His most recent accomplishment was being awarded Big Spike of the Year for 2020 – for bringing in the most new members in a year. This is the third year in a row that he has earned Big Spike – this is the ONLY time a member has earned this 3 years in a row!

DeFord's success has been based on being involved in the Association. He's participated in almost every HBAJ event, even if he just stopped by for a few minutes on his way to one of his kid's events. He also gets involved in local and state building issues when those issues affect the industry. He continues to serve as 2021 Membership Committee Chair and he encourages others to join the Association. He created a Membership Benefit letter that he sends to



his subcontractors and shares this letter with other members to help them in recruiting and retaining members.

From helicopter rides in Vegas to frying strawberries for the Fry Fest event he created for HBAJ, DeFord is the life of every party. His wife, Amy, is also an HBAJ member and attends the majority of HBAJ functions with DeFord, even though she also has a pretty tight schedule between her own career and family functions. There is no telling what the Walker duo could be up to next – always having a good time, their laughter, most definitely, contagious! Congratulations, DeFord.



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DeFord Walker | Southern Heritage Construction









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THE "EGGS-PERT" IN ART

Before moving to Mississippi, Sarah was a freelance fine artist in Los Angeles, painting everything from portraits and landscapes to Pollock-esque abstracts. Her true love is mixed media and her favorite item to blend into her paintings are eggshells. She may be the only person in Mississippi who has 50 lbs of dried eggshells on hand at all times. Using eggshells in her art started after she saw a sculpture base that was covered in eggshells - it was so delicate and strong all at the same time. Since then, her eggshell art tries to tell a story that speaks to how beautiful things can become after they're broken and references the Japanese technique of kintsugi as a guide to her creative process.

Although art has taken a back seat to the work she does for AmFed and supporting Home Builders, she fits it in whenever she has time, needs some stress relief, or gets a special request from a friend or family member. You can see more of her artwork on Instagram @sarahh20s.

URIEL PINEDA



I guess you could consider me a remodeler of sorts, with a different set of tools but with the same end goal – a renewed sense of beauty and function for something outdated, damaged or trash worthy. JJ SARAH FREEMAN

"Eggshell Mermaid - Sarah Freeman"

"My first glass of wine was during an Italian Fair in my Home Country of Nicaragua back in the early 70's. I remember it was a Bolla Soave, a good value wine with a wide commercial appeal. Once in the US, I moved more into the French Bordeaux wines and in the 90's, California wines were my favorites. Nowadays, I try to buy a case of a particular region or a particular grape and experiment with pairings. I'm not an expert by any stretch but I enjoy drinking wine especially with lunch or dinner, rarely drink wine by itself. When I want to drink something by itself, I usually have a glass of prosecco, cava or champagne. All I can say about wine is a lot like golf, you don't have to be good at it to enjoy it."

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A FAMILIAR PLACE WITH A NEW FACE

McB's Bar & Grill has been one of the most popular hangout spots for some of our members for a long time, and as some of you may know they went through some big renovations in 2020. Ginny DeHart, owner of McB's and HBAJ member, provided us with some photos showing just how those renovations went.

They not only renovated the inside to update some of the older features to make it larger and nicer, but they also built a brand new outdoor area and large patio perfect for our After Hours events. The patio now features a stage for live music and entertainment. HBAJ was lucky enough to hold its annual Christmas Party/ After Hours there back in December. With 2020 being a tough year for everyone, it was nice to have a place like the patio at McB's where our members could gather and catch up with each other.

HBAJ has five After Hours scheduled at McB's in 2021. These include events in April, May, June, September and the Christmas Party in December. We hope to see everyone there at one, if not all, of these events this year. After Hours is a great way to meet other members and introduce some of your prospective members to the Association.

Ginny DeHart joined HBAJ in 2020. She is the owner of McB's and she also is a Pediatric Physicsal Therapist (PT). She studied physical therapy at the University of Central Arkansas. She is engaged to Chello Gambino. Both are pictured to the right.

McB's Bar & Grill has been serving great blue plates, amazing burgers, live music, cold beer and legendary karaoke to the reservoir area for almost 40 years.



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HBAJ A





FTER HOURS 5:00PM









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FAMILY BUSINESS Bruce Kirkland, HBAJ & His Family

Most any day of the week, you'll find Bruce Kirkland at his office or on one of his job sites. Building and developing real estate really is in his blood. He started his construction career in 1986. His father, who built the company from scratch, Bennie Kirkland, was President of the construction company in Jackson. Bennie was very involved in Home Builders Association of Jackson and was one of the few founding members and President of HBAJ in 1968. Bruce came on board to Kirkland Homes in 1986 to learn the business and to work with his father. His dad passed away in 1988 and Bennie was posthumously inducted into the MS Housing Institute's Hall of Fame in 1993.

Bruce continued working in the business but also handled the development of land for lots, multi-family renovations and construction, management and commercial projects. Over the years, the business has grown, but the Kirkland family-owned company has continued to rely on core values building a quality home for quality people. Kirkland promoted the company as the Key to Quality Construction.

Today, Bruce leads a large volume construction company. His son, Bennie graduated from Ole Miss and has come to work for the company as Development Manager. Bruce proudly adds to the longevity of the Kirkland Company by having three generations of Kirkland's that have built and maintain the business. When not in the office or in the field, Bruce, and his family, spend vacations and weekends together traveling, but also spending lots of time at their hunting camp. Bruce and his wife, Amanda, are blessed with two sons, Bennie and Baker, daughter, Emily Ann, and son-in-law, Clark Powers. The photos

featured with this article take place during various family vacation over the years, including The Grove at Ole Miss, The Peabody Hotel in Memphis for Emily Ann's wedding and many of the photos were taken at the Kirkland Hunting Camp. Bruce shares a recent photo of his immediate family during this past Easter holiday, where they spent time hiking and fishing in Asheville, North Carolina.

Last but not least, we need to mention Bruce's furry friends, Maggie and Bourbon. Maggie is his Boykin Spaniel bird dog that wakes him up every morning for a 1-2 mile walk and Bourbon is his Rocky Mountain trail riding horse.

Bruce serves HBAJ as the 2021 President and brings his business expertise but also his family and team building nature to lead HBAJ members and the industry through opportunities this year.















NEW BEG GS

THE MARTELLO FAMILY VINCE, ALISON & THEIR CHILDREN

We would like to congratulate Vince Martello and his new wife Alison on their wedding in 2020. It's always special when a family comes together like this. Vince works for Showmaker Homes and has been a member of HBAJ for years. We look forward to seeing him and Alison at some of our events throughout this year.

THE REAL LIFE OF HBAJ

In 2020-21, Mark Dungan and his business partners opened up a brand new Sporting Clay course. The new name for the sporting clay business is called Magnolia Sporting Clays. With all the postponements and cancellations that 2020 had for everyone, it's nice to see people like Mark Dungan, Dun-Rite Gutters, and other members who belong to Capitol Gun Club provide a place where people can come and meet, have fun and make things feel a little bit like normal again.

In February HBAJ held its annual Sporting Clay Shoot there. It was a beautiful day and everyone had a blast. Things are getting better and HBAJ looks forward to getting back out to Capitol for the Wade Quin Skeet & Trap Shoot in October.





LAUREL EVANS WILLIAMS RACHEL & COLBY WILLIAMS

Join us in welcoming Laurel Evans Williams to the HBAJ Family. She is the daughter of Rachel & Colby Williams. She was born June 3, 2020. Rachel serves on the Board of Directors for HBAJ. She works as a Market Outreach Specialist for CLEAResult/Atmos Energy. We are so excited for them and have loved seeing Laurel at some of our events this year.



Join us in welcoming Emerson "Emmy" Leigh Davis to the HBAJ Family. She is the daughter of Seth and Lindsay Davis. She was born (Birthday). Lindsay has been a member of HBAJ for several years. She works as the Store Manager at Cowboy's Kitchens in Ridgeland. We are so excited for them and can't wait to meet Emmy Leigh.

EMERSON LEIGH DAVIS LINDSAY & SETH DAVIS



NEW BABY ALERT PATRICK & KAY KAY HUSSEY

Congratulations to one of our newest members Patrick Hussey and his wife Kay Kay on the big announcement! Such an awesome moment to share with our members. Patrick works for Sherwin Williams and is taking over the membership for Brandon Green. If you see Patrick at any of our events or at Sherwin Williams, be sure to congratulate him.



We would like to congratulate Adam Woods and his new wife Brantley on their wedding in 2020. Adam works for Woods Law Firm, PLLC and also serves on the Board of Directors for HBAJ. Brantley was just recently appointed to the Mississippi Bar Board Commisioners. We look forward to seeing both of them at our many events.

THE NEWLYWEDS ADAM & BRANTLEY WOODS

REAL MEN WEAR PINK

James Swanner raises money for a cure!

In 2020 one of our members went above and beyond in the fight for a cure for breast cancer. James Swanner, AmFed, joined the 2020 Central Mississippi Class for the Real Men Wear Pink Campaign. The Central Mississippi team finished in the top 5 nationally in money raised. James finished in the top of the men from Central Mississippi to raise the most money by a single participant. Over all the Real Men of Central Mississippi raised a total of \$201.906 towards breast cancer research. James raised an awesome \$27,445. His campaign was so much fun. He challenged everyone around him to step up and beat him. James was actually the campaign leader for the majority of the event. His energy is infectious, which is why RMWP of Central MS is thrilled to have him lead the charge as chairman this year. We are so proud to have James as a member of HBAJ. He has been a great ambassador not only for this campaign but for our Association as well.

AmFed held a special fish fry at their office building in October to help raise money for the Real Men Wear Pink campaign. HBAJ was honored to attend to support James and the Real Men Wear Pink cause.

Real Men Wear Pink gives men a leadership role in the fight against breast cancer. Community leaders around the nation use the power of pink to raise awareness and money for the American Cancer Society's breast cancer initiatives, including innovative research, patient services, and education around screenings and risk reduction. It's one important way they're attacking cancer from every angle.





James, AmFed & HBAJ staff at the AmFed Fish Fry to raise money for James' 2020 RMWP campaign.









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GUNNING FOR A CURE

Michael Young and James Swanner participated in Gunning For A Cure. Gunning For A Cure is an annual skeet shooting competition that raises money for Dr. Oliver Sartor's Prostate Cancer Research Fund at Tulane Cancer Center. "Even a bad shot is a good shot for a cure!"

MEMBER FLASHBACK















MEMBER FLASHBA



STATE






Michael Harkins | Old South Brick







OUT ON THE BOATS

There's nothing like being out on the open water. Many of our members agree. When they are not all working hard to provide the Metro Jackson area with the best homes ever, you can find them out on their boats on weekends and vacations. Some of them own their own boat and get out as often as they can. Whether its to go fishing or just to ride around and have fun with friends and family, they all will tell you how much fun it is. If you see any of these members around, see if they will take you out on the boat sometime. Its a perfect way to make new connections while having fun.











THE METRO - The People Edition









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THE METRO - The People Edition

MEMBER TAILGATES

We all have our favorite teams. Whether you pull for Mississippi State, Ole Miss, Southern Miss or one of those other teams, we can all agree nothing beats a good tailgate and ballgame. Many of our members enjoy going to sporting events. Those can be football, baseball, basketball, etc. It doesn't matter if its a pro, college or just your kid's school, as long as you have family and friends there, you're guaranteed a good time.







Sara Jones | The Blind Lady



Kenny Martin Jr. | Martin Design DeFord Walker | Southern Heritage Construction









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FAMILY ON A MISSION

The Troyer's go to Colombia & Peru

Kevin Troyer went with his kids, Mark and Sydney, on mission trips to Colombia and Peru. These are just a couple of the many mission trips that Kevin has taken. They met a lot of people on both of these trips and shared the gospel with all of them. Kevin was gracious enough to share some of the photos with HBAJ from those trips. You can see a few of them below. Kevin and his son Mark went to Peru in 2018 and he went to Colombia with his daughter Sydney in 2020.

Kevin works for Arrow Remodeling and serves as Secretary/Treasurer for the Home Builders Association of Jackson.

Kevin is a member of Colonial Heights Baptist Church which is where he does a lot of his mission work through.

We are blessed to have Kevin serve and be a part of HBAJ.







Kevin and Sydney in Colombia









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"I BELIEVE THIS GROUP MADE ALL OF US BETTER CONTRACTORS AND WE'RE STILL GROWING IN KNOWLEDGE."

- MARCEL EBNER

"IT'S GREAT TO BE ABLE TO GET TOGETHER AND TALK ABOUT THINGS THAT ONLY PEOPLE IN OUR INDUSTRY UNDERSTAND."

- CHRIS ALLEN

"WITH THIS GROUP OF GUYS, THERE IS OVER 70 YEARS OF EXPERIENCE SO I LIKE BEING ABLE TO ASK QUESTIONS TO SOLVE A PROBLEM I MAY BE HAVING."

- KEVIN TROYER

"EVERY MEETING, EACH PERSON BRINGS A "TIP" - I HAVE ENJOYED HEARING THEM AND LEARNING NEW THINGS."

- JASON RENKENBERGER

MAKING THE MOST OUT OF MEMBERSHIP

"IT'S NICE TO KNOW THAT THERE IS A GROUP OF PEOPLE THAT HAVE MY BACK AT THE DROP OF A HAT AND ARE WILLING TO HELP DO WHATEVER IT TAKES TO HELP OUT. EVEN THOUGH WE'VE HAD THE GROUP FOR A SHORT TIME I FEEL LIKE EVERYONE IS AN OLD FRIEND. "

- CHRIS ALLEN

One of the most common excuses we hear when people choose not to renew their membership is "I didn't really get anything out of it." Well, that might be true if they never got involved in some way at one of our many events or committees that HBAJ offers.

In 2018, a group of remodelers came together and found a way to make the most of their memberships. What started as Remodeler's Forum, with only a few attendees, has turned into something even bigger and more educating for our members and nonmembers. In 2020, the group changed their name to Construction Roundtable. This was to include builder's and supply companies so they would have yet another opportunity to network amongst fellow members.

This group of guys (pictured above) meet every month, not only to discuss what they should do for the upcoming Construction Roundtable, but also to help each other with any problems they may have with a current job, referrals, employment issues, etc. By doing this they have formed a close group of friends and colleagues. They have also been a huge help to Lauren with bringing in new members and the connection she has made with this group is "indescribable!"

Our motto is "Do Business With A Member" and we stand by that saying. The Association is only as strong as its' members make it. If you are trying to figure out how to get the most out of your membership, just ask one of these guys because they sure know how to do it!

"THE COMBINED KNOWLEDGE OF OUR GROUP AND THE WILLINGNESS TO HELP EACH OTHER AND SHARE INFORMATION IS INCREDIBLE. FOR INSTANCE, IF I NEED INFO ON A SUBCONTRACTOR OR MATERIAL SOURCE IT'S PUT OUT ON OUR GROUP CHAT AND I GET ANSWERS RIGHT AWAY. THAT'S A HUGE HELP WHEN I HIT A ROADBLOCK ON A JOB."

- BOB DODSON

HOME BUILDERS

2021 EVENT CALENDAR

APRIL

	•	N
06		Construction Round Table – 12-1:30pm – Ridgeland
		Specialty Hardware
08		Reeves/Thomas Draw Down/Crawfish Boil – 6-8pm - HBAJ Office
20		Executive Committee – 3:30pm – HBAJ Office
20		After Hours – 5pm – McB's Bar & Grill
22		Board of Directors – 12pm – HBAJ Office
29		Golf Outing – 11:00am – Caroline

AUGUST

	-
03	Construction Round Table – 12-1:30pm – Cowboy's Kitchens
24	Executive Committee – 3:30pm – HBAJ Office
24	After Hours – 5-8pm – The Station in Gluckstadt
26	Board of Directors – 12pm – HBAJ Office
тва	The Development Guide Publishes

<u>SEPTEMBER</u>

	1
09	Key Connections – 9-11am – HBAJ Office
23	Golf Outing – 11:00am – Patrick Farms
28	Executive Committee/Leadership Planning - 3:30pm - HBAJ Office
28	After Hours – 5pm – McB's Bar & Grill
70	Reard of Directors 12nm HRAI Office

30 Board of Directors – 12pm – HBAJ Office

OCTOBER

	•
05	Construction Round Table – 12-1:30pm – Ferguson Bath,
	Kitchen & Lighting Gallery
15	Fall Parade of Homes Awards Lunch – 11am – HBAJ Office
16-17	Fall Parade of Homes – 10am–5pm
23-24	Fall Parade of Homes – 10am–5pm
26	Executive Committee – 3:30pm – HBAJ Office
27	Wade Quin Skeet Shoot – Scheduled Times – Capitol Gun Club
28	Board of Directors – Emailed

NOVEMBER

	•					
04	Key	Conne	ections	– 9-11am	-	HBAJ Office

- 11 Chili Cook Off 5pm HBAJ Office
- 16 ····· Executive Committee 3:30pm HBAJ Office
- 16 ······ After Hours 5-8pm The Station in Gluckstadt
- 18 Board of Directors (Nov/Dec) 12pm HBAJ Office

DECEMBER

- 02 Foundation Sponsor Lunch 11:30am HBAJ Office
- 02 ····· Christmas Party After Hours 5pm McB's Bar & Grill
- 07 Construction Round Table 12–1:30pm HBAJ Office
- 09 Installation of Officers/Awards- 11:30am HBAJ Office
- TBA The Metro Magazine Publishes

Call 601-362-6501 for more information.

** All dates and times are subject to change based on the State of Mississippi's regulations or mandates.

MAY

	N.
14	Spring Parade of Homes Awards Lunch – 11am – HBAJ Office
15-16	Spring Parade of Homes – 10am–5pm
22-23	Spring Parade of Homes – 10am–5pm
25	Executive Committee – 3:30pm – HBAJ Office
25	After Hours – 5pm – McB's Bar & Grill
27	Board of Directors – 12pm – HBAJ Office

JUNE

03 Key Connections – 9-11am – HBAJ Office
08 Construction Round Table – 12-1:30pm – Ewing & Ray @
Colonial Heights Baptist Church Parking Lot
15 Executive Committee – 3:30pm – HBAJ Office
15 After Hours – 5pm – McB's Bar & Grill
17 Board of Directors – Emailed
23-25 HBAM State Convention – Margaritaville/Golden Nugget, Biloxi

JULY

19 Nominating Committee – 3:30pm – HBAJ Office
27 Executive Committee – 3:30pm – HBAJ Office
27 After Hours – 5-8pm – The Station in Gluckstadt
29 Board of Directors – 12pm – HBAJ Office
TBA The Metro Magazine Publishes

GONE BUT NOT FORGOTTEN

Bulldog "Lloyd" Burton, John Robinson and Jim Harris were active members of our Association and gave volunteer time and their expertise in supporting and growing the Association. Bulldog Burton had been an active member of the Association for almost 50 years, he was President of HBAJ in 1967 and built thousands of homes in his career. He was inducted into the Mississippi Housing Hall of fame in 1997. John Robinson, Remington Management Company/Classic Homes, was a long-time member of HBAJ and developed and built countless homes in the tri-county area. Jim Harris, IKON Homes, won countless awards for his Parade homes, was a past Board of Directors member and his family will continue the IKON quality in the future. All three gentlemen left their positive marks on the Association and it's stronger because of their efforts.



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BULLDOG "LLOYD" BURTON



JOHN ROBINSON







When TerryWilliams is not on the brickyard at Old South Brick he loves Jeeps!



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ALL IN THE FAMILY

We like to think of HBAJ members as an extended family. The friends our members make while being a part of HBAJ turn into lifetime family friends. But nothing is better than sharing time with your real family. We had a bunch of members share photos of their families. It was difficult to pick which ones to show you. We hope you enjoy these family photos as much as we did.







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LAST BUT NOT LEAST

We got so many awesome pictures and stories from our members that not everyone of them made it in this issue. But we wanted to share a few more here at the end that we thought were just too interesting not to share.

This issue of The Metro was made to showcase our members since we were not able to catch up with most of them during 2020. We are so excited that things are getting back to normal and look forward to seeing more from our members in 2021.







LeighAnne Post from ProSource on a Vegas Trip with her fiance Dave Clark.





Steve Roth with Centricity and his wife, Angela, at their tiny house in Orange Beach near Flora Bama.



John Granger with BankPlus has a passion for wood working. Here's some of his work.



WHAT'S DIFFERENT

Can you find the differences in these two pics from the 2017 HBAM Conference Volleyball Tournament at Pelican Wharf? Look carefully, there are 10 changes and they can be anywhere in the image.



Answers: (1) Little boy peaking over moved to left side. (2) Blue wall changed to purple. (3) Miller taken off logo. (4) Only four beer bottles on sign by guy in red shirt. (5) Top of net logos are now Miller. (6) Coors beer glass removed on last ad. (7) Wally Cummins shirt blue. (8) Volleyball player atmest ad. (7) Wally Cumming shirt blue. (8) Volleyball player atmest ad. (7) Wally Cumming shirt blue. (8) Volleyball player atmest ad. (9) Casey Earnest's knee brace gone. (10) Gabe Klish's stomach tattoos missing.



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